Tuition and Fees & Budget Guidelines

BOARD OF REGENTS APRIL 5, 2021

Andrew J. Burke Senior Vice President Administration and Finance



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Tuition and Fees



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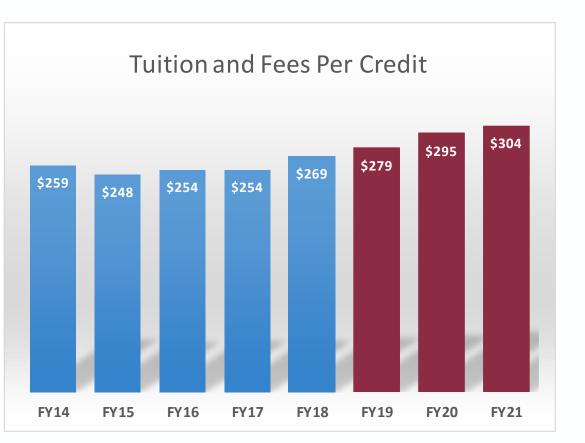
Budget Approval Process

- Goal to balance Instruction and General (I&G) Sources and Uses for each campus – Las Cruces and community colleges
- Budget approval will incorporate state appropriation and other revenue changes for functions such as research, public service, student aid, auxiliaries, athletics, and NMDA
- Recommend and approve:
 - Tuition and fee increases
 - A percentage increase to establish a pool of compensation dollars
 - o Strategic investments
- Other considerations
 - o Student Fee Review Board required fee recommendation
 - Academic Services Fee
 - o Differential tuition requests



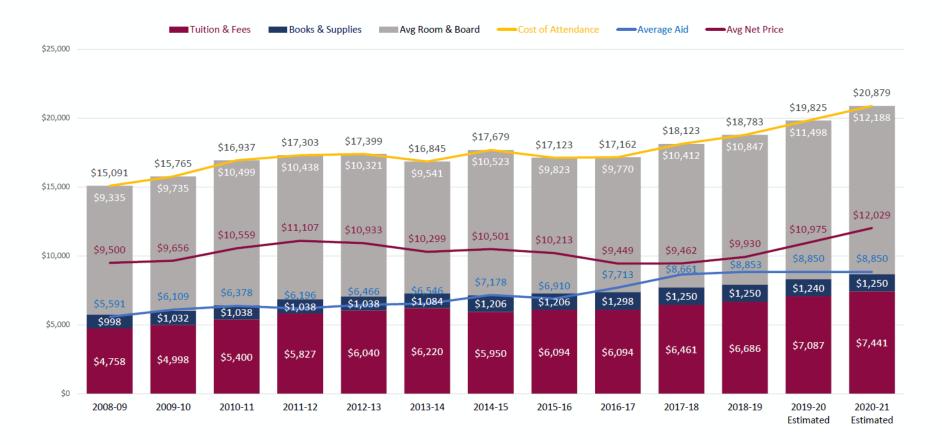
Tuition and Fees per Credit *Past Eight Fiscal Years*

Fiscal Year	Per Credit	Percent Change
FY14	\$259	2.9%
FY15	\$248	-4.4%
FY16	\$254	2.4%
FY17	\$254	0.0%
FY18	\$269	6.0%
FY19	\$279	3.5%
FY20	\$295	6.0%
FY21	\$304	3.0%
Average	Increase	2.4%





Average Net Price



Source: National Center for Education Statistics (NCES) Integrated Postsecondary Education Data System (IPEDS) and NMSU Institutional Analysis



Tuition Rate Change ZERO PERCENT

Required Fee Change ZERO PERCENT



Tuition and Required Fees Las Cruces Campus – FY21 and FY22

Stu	dent Classification	Rate per Credit (1 to 6 credits)	Rate per Credit (1 to 14 credits)	Flat Rate (15 and above)
Und	ergraduate			
	Resident		\$304.20	\$4,022.20
	Nonresident	\$366.90	*\$990.30	\$12,833.00
Grad	luate			
	Resident		\$329.20	\$4,343.20
	Nonresident	\$398.20	*\$1,015.30	\$13,152.40
NMS	SU Online		Cost Per Cr	edit Hour
	Undergraduate		\$380	0.20
	Graduate		\$411	50
	Active Military		\$250	0.00
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Note: The required fee included for per credit rates is \$52.50, and for flat rates is \$787.50 *When enrolled in 7 to 14 credits



New Mexico State University - Las Cruces Required Fees - FY21 Fee Allocations & FY22 Requests Recommend no increase in the required fee rate projecting 0% enrollment growth

	Budgeted Fee Allocation FY2020-2021	Remove 4% Compensation from FY21 Allocation	Adjustments	Budgeted Fee Allocation FY2021-2022	% Incr (Decr) from FY21 Allocation
Equipment Fee	\$ 600,000	\$-	\$-	\$ 600,000	0.0%
Corbett Center	985,848	(10,111)	33,418	1,009,155	2.4%
Golf Course	211,375	(2,606)	6,243	215,012	1.7%
Special Events	1,040,899	(14,132)	31,565	1,058,332	1.7%
Aquatic Center	385,049	(3,672)	17,105	398,482	3.5%
Activity Center Operations	655,971	(34,997)	23,337	644,311	-1.8%
Intramurals	79,625	-	5,442	85,067	6.8%
Health Services	2,251,168	(60,222)	32,625	2,223,571	-1.2%
Health Services - WAVE	64,730	(2,133)	1,609	64,206	-0.8%
Tennis Center	97,759	-	2,828	100,587	2.9%
Athletics	3,305,088	(29,464)	32,793	3,308,417	0.1%
Construction Bonds : Debt Service	3,656,100	-	(56,100)	3,600,000	-1.5%
ASNMSU Student Activity	770,237	-	(21,147)	749,090	-2.7%
ASNMSU Endowment	25,000	-	-	25,000	0.0%
ASNMSU Cardinal (Bldg Maint)	20,000	-	-	20,000	0.0%
Campus Tutoring Service	49,084	-	-	49,084	0.0%
Pride Band	71,000	-	-	71,000	0.0%
Education Abroad	40,700	-	-	40,700	0.0%
NMSU Cheerleaders	60,000	-	-	60,000	0.0%
Student Involvement and					
Leadership	195,850	(4,350)	(12,300)	179,200	-8.5%
Transit	248,050	-	-	248,050	0.0%
ICT	1,376,096	-	52,000	1,428,096	3.8%
Student Media	241,824	(7,796)	-	234,028	-3.2%
Library	297,342	-	20,065	317,407	6.7%
Fraternity & Sorority Life	22,000	-	-	22,000	0.0%
Total Required Fees	\$ 16,750,795	\$ (169,483)	\$ 169,483	\$ 16,750,795	0.0%

Academic Services Fee Las Cruces Campus

- Change the current Distance Education course delivery fee to an Academic Services course delivery fee
- Lower the rate to \$20 per credit hour for the Academic Services fee from the \$35 per credit hour Distance Education (DE) fee assessed during academic year 2020

Semester	Per Credit	Courses applied to
Fall 2020	\$35	Online
Spring 2021	\$25	Online / Hybrid
Fall 2021	\$20	Online / Hybrid / In-person with some exceptions



Academic Services Fee Las Cruces Campus

- For academic year 2022 propose to apply the new Academic Services fee to nearly all courses including face-to-face excluding courses for practicum/clinical, thesis/dissertation, dual credit and those offered by NMSUO
- The NMSU community colleges have put forth similar proposals
- Gathered feedback from students and stakeholders



Potential Investments for Academic Services Fee at \$20 per credit

Academic Services Fee	Current Distance Education Budget	Proposed Academic Services Budget	Increased Budget
Academic Technology Group: including staff, student employment, software, network services, and computer equipment.	\$1,415,000	\$2,415,000	\$1,000,000
Academic Assessment and Analysis: assess teaching methods, student outcomes, and continually analyze how we can improve student retention, time to degree, and graduation rates	0	250,000	250,000
College Academic Support Services: provide student support services and appropriately staffed and equipped computer classrooms and instructional labs	\$1,085,000	\$2,000,000	\$915,000
Digital Library Services: acquisition costs of library on- line services and digital materials	0	\$835,000	\$835,000
Information Technology and Software Licenses: software services and wireless infrastructure for academic technologies utilized by students anywhere at any time in high traffic public locations and in campus outdoor areas	0	\$1,000,000	\$1,000,000
Total	\$2,500,000	\$6,500,000	\$4,000,000

Comparison to Academic Technology Fees for Region Peer Institutions

Institution	Fee Name	Amount per Credit Hour	Applied to
NMSU	Distance Education	\$35	Online and hybrid courses only, will be
Current			replaced by Academic Services Fee
NMSU	Academic Services Fee	\$20	All courses except practicum/clinical,
Proposal			thesis/dissertation, dual credit, and NMSUO
UNM	Student Technology Fee	Per term	All enrolled students \$50 per term; In addition, UNM applies a \$35 per credit upper-level course premium
UTEP	Information / Library Technology Fee	\$36.50	All enrolled students
Texas Tech	Information Technology Fee	\$23.50	All enrolled students
U of Arizona	Information Technology/ Library Fee	\$38 up to 6 SCH	All Students in the following terms: FALL, WINTER, SPRING, SUMMER (all 4 quarters)

Community College Academic Services Fee

Campus	Existing Online Fee Per Cr Hr (Online students only)	Proposed Academic Services Fee Per Cr Hr (All students)	Existing Revenue	Proposed Revenue	Difference Amount to be allocated to Academic Support Activities
Alamogordo	\$25	\$20	\$304,000	\$259,040	(\$44,960)
Carlsbad	\$25	\$16	\$238,875	\$259,504	\$20,629
Dona Ana	\$25	\$10	\$944,400	\$1,231,890	\$287,490
Grants	\$25	\$20	\$125,000	\$132,420	\$7,420



Differential Tuition Proposed Rates by College or Program

- College of Engineering
 - \$39 per credit hour applied to upper division courses Applied to upper division courses and graduate courses for ME (Master of Engineering) and M-IT (Master of Information Technology)
 - Request to implement \$25 for FY22 and the full amount in FY23 and beyond
- Nursing Program
 - $_{\odot}$ \$36 per credit hour applied to undergraduate courses
 - \circ \$49 per credit hour applied to graduate courses
 - Request to implement half of the rate for FY22 and the full amount in FY23 and beyond



The Case for Tuition Differential

CAROL PARKER, PROVOST

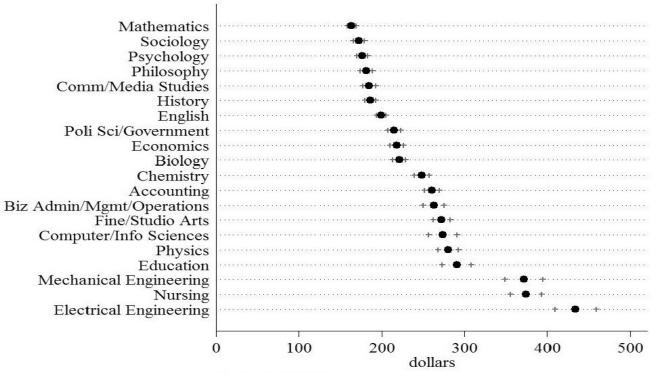
NURSING | ENGINEERING



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Why is Math Cheaper than English? Understanding Cost Differences in Higher Education Natl. Bureau of Economic Research Working Paper 25314 (Nov. 2018)

Figure 2. Average Instructional Cost by Field



++ denotes 95% CI



Two of our Marquee Programs Are at a Tipping Point

General Trends Continue --

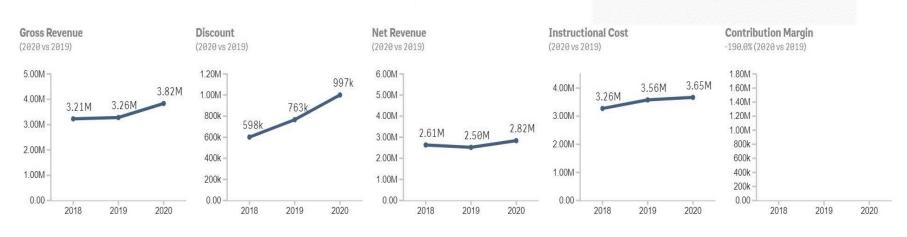
- A slow but steady retrenchment of state support
- Increasing competition for students
- Increasing cost of delivery of accredited degrees for licensure programs

Detailed Impact on NMSU only Recently Knowable -

Improved analytical capacity at NMSU



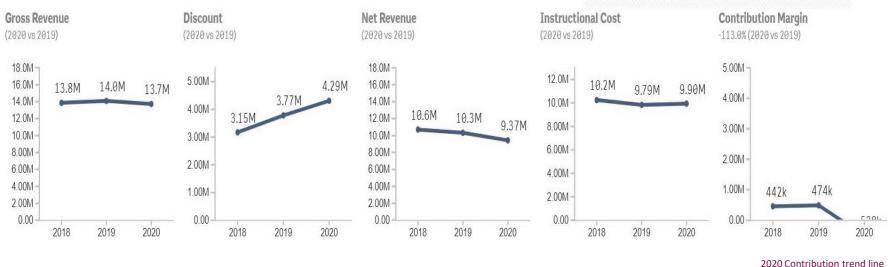
Nursing Instruction Revenue – Three Year Trend



Contribution trend line not displaying (all 3 years negative)



Engineering Instruction Revenue – Three Year Trend



2020 Contribution trend line not displaying (negative)



Impact of Proposals

- Offsets recent permanent I&G budget cuts of 3.75%
 - A few faculty hires
- Nursing and Engineering's Proposals are Modest and Have the Support of the Students and Faculty



Regional Market Tuition per Semester

• Nursing Baccalaureate

O UNM \$8,089 (with fee & differential)
O UTEP \$4,702 (with fee)
O NMSU \$3,915 (with fee & differential)

Nursing Graduate (MSN & DPN)

 UNM \$8,022 (with fee & differential)
 UTEP \$4,968 (with fee)
 NMSU \$4,161 (with fee & differential)



Regional Market Tuition per Semester

• Engineering Baccalaureate

○ UNM \$5,181 (with fee & differential)○ UTEP \$4,783 (with fee)

- NMSU \$4,753 (with fee & differential)
- Engineering Graduate (MS & PhD)
 - UNM \$4,560.48 (with fee & differential)
 - \odot UTEP \$3,520.25 (with fee)
 - NMSU \$3,313.80 (with fee & differential)



Budget Guidelines



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FY22 Budget Considerations Las Cruces Campus

- Sources of Funds / Revenue
 - o \$3.8 million I&G state appropriation new money
 - I&G state appropriation of \$2.0 million for a compensation increase of 1.5%
 - \odot Fringe benefit and other sources equal \$920K
- No change in enrollment
- Zero tuition and required fee rate increase
- Uses of Funds / Expenditures
 - $_{\odot}$ Compensation related uses equal \$4.0 million
 - \odot Investment in Foundation \$938K
 - \circ Strategic investments of \$1.25 million
 - \odot Investment in Graduate Assistant scholarships \$500 K



FY22 Budget Considerations Las Cruces Campus - Cont

- Recognizing outstanding FY22 budget shortfall of \$2.3 million
- Source of funds for Engineering and Nursing differential tuition request of \$727K with an equal allocation under uses of funds
- Source of funds for Academic Services Fee of \$4 million with an equal allocation under uses of funds
- Balanced sources and uses



New Mexico State University - Las Cruces Campus FY2021-22 Sources & Uses of New I&G Funds

Ref.	New Sources of Funds / Revenues	
No.		
1	I&G State Appropriations	\$ 3,775,200
2	I&G State Appropriations - 1.5% Compensation	2,003,700
3	Enrollment Projection (no change)	-
4	Tuition and Fees Rate Increase, 0%	-
5	Nursing and Engineering Differential Tuition	727,500
6	Academic Services Fee	4,000,000
7	Other Sources	300,000
8	Savings from Fringe Rate (37.1% to 36.5%)	620,000
9	Budget Reduction and/or Reallocation	2,276,300
10	Total Estimated Sources / Revenues	\$13,702,700

Ref. No.	New Uses of Funds / Expenditures	
11	Faculty and Staff Compensation Pool of 1.5%, plus fringes	\$ 2,440,000
12	Staff minimum wage to \$11.50	260,000
13	Faculty Promotion & Tenure Fund (effective 7/1/21)	400,000
14	Faculty and Staff Market Equity Salary Adjustments (0.25% of compensation)	425,800
15	Student minimum wage (increase in operations)	485,000
16	Outstanding FY21 Budget Shortfall	2,276,300
17	Investment in Foundation	938,100
18	Strategic Investments: Enhance Student Success and Social Mobility	400,000
19	Strategic Investments: Elevate Research and Creativity	400,000
20	Strategic Investments: Amplify Extension and Outreach	150,000
21	Strategic Investments: Build a Robust NMSU System	300,000
22	Investment in Graduate Assistant Scholarships (I&G only)	500,000
23	Distribution of Differential Tuition to Nursing and Engineering	727,500
24	Distribution to Academic Services*	4,000,000
25	Total Estimated Uses / Expenditures	\$13,702,700

New Mexico State University - Las Cruces Campus Proposed Tuition and Fee Rates Per Credit Hour with 0% Increase Fiscal Year 2021-2022									
	2020-202	21 Tuition a	nd Fees		2021-2022 Tuition and Fees				
	Tuition	Fees	Total		Tuition	Fees	Total	Proposed Increase	Percenta Change
idergraduate Rates	·								
Resident Students:									
Hourly Rate (1-14)	\$ 251.70	\$ 52.50	\$ 304.20		\$ 251.70	\$ 52.50	\$ 304.20	\$-	0.0%
135 Mile Texas Rate (1-14)	276.87	52.50	329.37		276.87	52.50	329.37	-	0.0%
Non-Resident Students:									
Hourly Rate (1-6)	314.40	52.50	366.90		314.40	52.50	366.90	-	0.0%
Hourly Rate (1-14) >6	937.80	52.50	990.30		937.80	52.50	990.30	-	0.0%
aduate Rates									
Resident Students:									
Hourly Rate (1-14)	276.70	52.50	329.20		276.70	52.50	329.20	-	0.0%
135 Mile Texas Rate (1-14)	304.37	52.50	356.87		304.37	52.50	356.87	-	0.0%
Non-Resident Students:									
Hourly Rate (1-6)	345.70	52.50	398.20		345.70	52.50	398.20	-	0.0%
Hourly Rate (1-14) >6	962.80	52.50	1,015.30		962.80	52.50	1,015.30	-	0.0%
ISU Online Hourly Rates									
Undergraduate Students	380.20	-	380.20		380.20	-	380.20	-	0.0%
Graduate Students	411.50	-	411.50 250.00		411.50	-	411.50 250.00	-	0.0%

Approved on 04/05/2022

	New Mexic Proposed Tuitio	n and Fee Full	rsity - Las Cruces -Time Rates witl 2021-2022	•				
	2020-20	21 Tuition and	d Fees	2021-2022 Tuition and Fees				
	Tuition	Fees	Total	Tuition	Fees	Total	Proposed Increase	Percentage Change
<u>Undergraduate Rates</u>								
Resident Students:								
Full Time Rate (12 CH)	\$ 3,020.40	\$ 630.00	\$ 3,650.40	\$ 3,020.40	\$ 630.00	\$ 3,650.40	\$ -	0.0%
Full Time Flat Rate (15 CH and above)	3,234.70	787.50	4,022.20	3,234.70	787.50	4,022.20	-	0.0%
135 Mile Texas Full Time Rate (12 CH)	3,322.44	630.00	3,952.44	3,322.44	630.00	3,952.44	-	0.0%
135 Mile Texas Full Time Flat Rate (15 CH and above)	3,558.17	787.50	4,345.67	3,558.17	787.50	4,345.67	-	0.0%
Non-Resident Students:								
Full Time Rate (12 CH)	11,253.60	630.00	11,883.60	11,253.60	630.00	11,883.60	-	0.0%
Full Time Flat Rate (15 CH and above)	12,045.50	787.50	12,833.00	12,045.50	787.50	12,833.00	-	0.0%
Graduate Rates Resident Students: Full Time Rate (9 CH)	2,490.30	472.50	2,962.80	2,490.30	472.50	2,962.80		0.0%
Full Time Flat Rate (15 CH and above)	3,555.70	787.50	4,343.20	3,555.70	787.50	4,343.20	_	0.0%
	5,555176	, 67.50	1,3 13120	5,555170	707.00	1,0 10120		0.070
135 Mile Texas Full Time Rate (9 CH)	2,739.33	472.50	3,211.83	2,739.33	472.50	3,211.83	-	0.0%
135 Mile Texas Full Time Flat Rate (15 CH and above)	3,911.27	787.50	4,698.77	3,911.27	787.50	4,698.77	-	0.0%
Non-Resident Students:								
Full Time Rate (9 CH)	8,665.20	472.50	9,137.70	8,665.20	472.50	9,137.70	-	0.0%
Full Time Flat Rate (15 CH and above)	12,364.90	787.50	13,152.40	12,364.90	787.50	13,152.40	-	0.0%
NMSU Online Full-Time Rates								
Undergraduate Students (15 CH)	5,703.00	-	5,703.00	5,703.00	-	5,703.00	-	0.0%
Graduate Students (9 CH)	3,703.50	-	3,703.50	3,703.50	-	3,703.50	-	0.0%
Military (12 CH)	3,000.00	-	3,000.00	3,000.00	-	3,000.00	-	0.0%

Approved on 04/05/2022

New Mexico State University - Alamogordo Campus FY21-22 Sources and Uses of New I&G Funds

1-22 Sources and Uses of New Tag Fund

Tuition and Fee Proposal

Sources/Revenues:	
General Fund I&G Appropriation - (Cares Act Swap Reversal)	\$ 212,000
General Fund I&G Appropriation for Compensation, including 30% Fringes	95,200
Tuition & Fees Increase (0% Blended)	-
Enrollment Adjustment - (3%) Decrease	(35,585)
Academic Service Fee Net Increase	(44,960)
Change in Tax Mil Levy	23,030
IDC (majority is HEER I & II and MCI I & II)	(666,960)
Non-recurring State Appropriations (SB377 - Nursing and Trades Program)	110,000
High Skills received in FY21	(8,299)
Other Sources	(359,842)
Permanent Budget Reduction/Reallocation	
Reduction in Faculty, Professional Staff, and Support Staff, including fringes	695,283
Reduction in Overloads	20,412
Reduction in Supplies and Expense	251,105
Total Sources	\$ 291,384
Uses/Expenditures:	
Faculty and Staff Compensation Increase, including fringes	\$ 60,257
Other Expenditures	
PT Instruction	12,190
Student Salaries	7,537
Travel	75,600
Utilities	25,800
Supplies and Expense related to SB377 (Nursing and Trades Program)	110,000
Total Uses	\$ 291,384

Tuition & Fee Rates - Current and Proposed

	2020-2021 Actual Tuition and Fees						2021-2022 Proposed	Tuition and Fees		
									Full-Time	
				Full-Time				Full-Time	Proposed	Percentage
	Tuition	Fees	Total	Tuition & Fees	Tuition	Fees	Total	Tuition & Fees	Increase	Change
Resident In-District	78	8	86	1,032	78	8	86	1,032	-	0.0%
Resident Out-District	93	8	101	1,212	93	8	101	1,212	-	0.0%
Non-resident	216	8	224	2,688	216	8	224	2,688	-	0.0%

pproved on 04/05/2022

Operational Mil Levy = 1 mil

New Mexico State University - Carlsbad C FY21-22 Sources and Uses of New I&G F Tuition and Fee Proposal	•
ources/Revenues:	
General Fund I&G Appropriation - (Cares Act Swap Reversal)	\$ 202,500
General Fund I&G Appropriation for Compensation, including 30% Fringes	28,600
Tuition & Fees Increase (0% Blended)	-
Enrollment Adjustment - 0% Increase (Decrease)	-
Academic Service Fee Net Increase	20,629
Reduction in Cost of Institutional Fee	82,800
otal Sources	\$ 334,529

\$ 249,377	
61,724	
23,428	
\$ 334,529	
	61,724 23,428

Tuition & Fee Rates - Current and Proposed (Note 1)

	2020-2021 Actual Tuition and Fees					20	021-2022 P	roposed Tuition	an	d Fees	
										Full-Time	
				Full-Time				Full-Time		Proposed	Percentage
	Tuition	Fees	Total	Tuition & Fees	Tuition	Fees	Total	Tuition & Fees		Increase	Change
Resident In-District	41	8	49	638	41	20	49	638		-	0.0%
Resident Out-District	74	8	82	1,034	74	20	82	1,034		-	0.0%
Non-resident	159	8	167	2,054	159	20	167	2,054		-	0.0%

Operational Mil Levy = 3 mils

New Mexico State University - Dona Ana Campus

FY21-22 Sources and Uses of New I&G Funds

Tuition and Fee Proposal

ources/Revenues:	
General Fund I&G Appropriation - (Cares Act Swap Reversal)	\$ 927,900
General Fund I&G Appropriation for Compensation, including 30% Fringes	346,900
Savings from decrease in Fringe Rate (decrease from 37.1% to 36.5%)	125,009
General Fund I&G Increases for Dental Clinic	(8,600)
Tuition & Fees Increase (0% Blended)	-
Academic Service Fee Net Increase	287,490
Enrollment Adjustment -(12%) Increase (Decrease)	(995,612)
Reduction of Non Mandatory Cap Outlay/R&R Tsf/Other Tsf (UO Tsf)	195,404
Change in Tax Mil Levy (Growth in tax base)	200,000
otal Sources	\$ 1,078,491

Uses/Expenditures:		
Faculty and Staff Compensation Increase, including fringes	\$ 371,760	
Minimum Wage Increase (\$11.50/hour), including fringes (Staff & Students)	100,098	
Faculty Promotion and Tenure Fund, including fringes	109,809	
RPSP Dental & Nursing Increases	(8,600)	
Academic Services (Academic - IT, Staff, Student Employees, software, network, etc.)	287,490	
Institutional Overhead	78,800	
Increase in Internal Services	33,151	
Other Expenditures (Committed Positions Perkins/Avanza with fringes)	105,983	
Total Uses	\$ 1,078,491	

Tuition & Fee Rates - Current and Proposed

	2020-2021 Actual Tuition and Fees				2021-2022 Proposed Tuition and Fees						
									Full-Time		
				Full-Time				Full-Time	Proposed	Percentage	
	Tuition	Fees	Total	Tuition & Fees	Tuition	Fees	Total	Tuition & Fees	Increase	Change	
Resident In-District	65.75	8.25	74.00	888.00	65.75	8.25	74.00	888.00	-	0.0%	
Resident Out-District	81.75	8.25	90.00	1,080.00	81.75	8.25	90.00	1,080.00	-	0.0%	
Non-resident	227.75	8.25	236.00	2,832.00	227.75	8.25	236.00	2,832.00	-	0.0%	

Operational Mil Levy = 1.25 mils

New Mexico State University - Grants Campus FY21-22 Sources and Uses of New I&G Funds Tuition and Fee Proposal								
Sources/Revenues:								
General Fund I&G Appropriation - (Cares Act Swap Reversal)	\$	113,000						
General Fund I&G Appropriation for Compensation, including 30% Fringes		34,300						
Workforce Development Approriation		50,000						
Saving from decrease in Fringe Rate (decrease from 37.1% to 36.5%)		12,037						
Tuition & Fees Increase (0% Blended)		-						
Enrollment Adjustment - 0% Increase (Decrease)		-						
Academic Service Fee Net Increase		7,420						
Total Sources	\$	216,757						

Uses/Expenditures:		l i
Faculty and Staff Compensation Increase, including fringes	\$ 29,588	
Minimum Wage Increase (\$11.50/hour), including fringes	4,782	
New Faculty Positions, including fringes	153,890	
New Student Success Coordinator, including fringes	18,264	
Other Expenditures	10,233	
Total Uses	\$ 216,757	

Tuition & Fee Rates - Current and Proposed

	2020-2021 Actual Tuition and Fees				2021-2022 Proposed Tuition and Fees						
									Full-Time		
				Full-Time				Full-Time	Proposed	Percentage	
	Tuition	Fees	Total	Tuition & Fees	Tuition	Fees	Total	Tuition & Fees	Increase	Change	
Resident In-District	78	8	86	1,032	78	8	86	1,032	-	0.09	
Resident Out-District	87	8	95	1,140	87	8	95	1,140	-	0.09	
Non-resident	163	8	171	2,052	163	8	171	2,052	-	0.0	

Operational Mil Levy = 1 mil